

*Product vendor and IT solution provider work together*

## **Foroso Communications and 7Services agree on partnership**

**Munich, July 2, 2002 – Foroso Communications, a leading vendor of Real-Time Enterprise Collaboration Technologies and 7Services, Full Service IT Solution Provider and one of Germany's first Web Services Providers, underline through their partnership the advantages of a comprehensive IT consulting, solution and integration strategy.**

Foroso Communications, a leading vendor of Real-Time Enterprise Collaboration products facilitates applications such as eMeetings, eTraining and Corporate Communication.

7Services as full service IT solution provider offers complete solutions that take components such as the Foroso products and modifies them with customer specific extensions and customizing.

This follows already the philosophy of Web Services architectures, which combine flexible components and thus enable customers to react efficiently on new requirements. However, this approach requires technologies that are designed as components for such architectures as well as system integrators with respective experience.

Foroso and 7Services are pioneers in this important business trend and validate through their partnership this much discussed concept.

"We are excited to have this partnership with Foroso as leading vendor of Real-Time Enterprise Collaboration products, as this enables us to help our customers to reduce cost", says Fabian Konken, CEO at 7Services. „In addition, we ourselves use the Foroso products intensely for our own customer interaction”.

"As product vendor we rely on competent solution providers such as 7Services. 7Services is capable to offer customers complete concepts and strong corporate solutions, based on our products", says Franz Buchenberger, President and CEO of Foroso.

### **Foroso Communication – Real-Time Enterprise Collaboration Technologies**

Foroso Communications is a leading vendor of Real-Time Enterprise Collaboration Technologies. Foroso supports customers to be more efficient and cost effective by conducting many business activities with digital processes. This includes training, meetings and various communication tasks. Foroso's products help to reduce travel and communication cost and empower employees to collaborate faster and with higher quality.

### **7Services – The Art of Business Solution Design**

7Services is a Full-Service-IT-Solution-Provider and develops customer-related, individual software solutions, based on the 7Services WebserviceProvider Framework. 7Services started in May 2002 in Munich with the slogan „The Art of Business Solution Design“. 7Services develops software based on open standards and interfaces. That turns 7Services into one of the first German suppliers, who offers a working framework for Web Services.

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