

*M.I.T. customers benefit from Virtual Classroom*

## **Foroso Communications wins M.I.T. as new partner**

**Munich, February 10, 2004 – M.I.T. extends its offering by partnering with Foroso. This is the reflection of M.I.T.'s increasing demand for Virtual Classroom components as part of complete eLearning solutions.**

M.I.T. is a leading full service provider for eLearning, providing consulting, content, and eLearning platforms in one combined offering.

To facilitate the successful introduction of eLearning, M.I.T. supports her customers from analysis to rollout and evaluation. Consulting and implementation is based on systematic usage of methodologies and models.

To address the increasing demand for synchronous eLearning, M.I.T. established now a partnership with Foroso Communications. The Foroso Training Center is a powerful tool for team-oriented learning. Without any need for software installation, training participants can work together in real-time with trainers and other participants. A variety of features support live communication and interaction.

„M.I.T. can now offer to customers and interested parties a new opportunity to train teams of employees, partners, and clients in real-time and online“, describes Joachim Eyl, CEO of M.I.T. „We selected Foroso's Virtual Classroom because it is feature-rich and still very easy to use.“

„We look forward to this cooperation with M.I.T., a well established player in its market for 30 years“, states Franz Buchenberger, President and CEO of Foroso Communications. „Our partners are a very important part of our marketing strategy in order to quickly achieve a strong install base for our innovative product.“

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### **Foroso Communication – Real-Time Enterprise Collaboration Technologies**

Foroso Communications is a leading vendor of Real-Time Enterprise Collaboration Technologies. Foroso supports customers to be more efficient and cost effective by conducting many business activities with digital processes. This includes training, meetings and various communication tasks. Foroso's products help to reduce travel and communication cost and empower employees to collaborate faster and with higher quality.

### **M.I.T. newmedia**

- is a leading eLearning service provider for corporation and the public sector
- is involved in media-based learning since 1970 and creates innovative and economic solutions
- has long-term consulting and implementation competence for cross-media qualification concepts (blended learning).
- offers as full-service provider eLearning the whole range of consulting, WBT production and implementation
- guarantees with more than 100 employees the completion of large and time-critical projects
- is located in Friedrichsdorf/Taunus and Munich.