

Combination of synchronous and asynchronous technologies

FUJITSU EST and Foroso launch cooperation at CeBIT 2003

Munich, February 17, 2003 – FUJITSU Enabling Software Technology (FUJITSU EST), vendor of software products for Enterprise Content Management, Knowledge Management, and Document Management, and Foroso Communications, vendor of Real-Time Enterprise Collaboration Technologies, have signed a partnership agreement that establishes a close technical cooperation. Objective of this cooperation is to offer complete solutions based on the respective products of both parties. A first integrated solution will be presented already at CeBIT 2003.

FUJITSU Enabling Software Technology develops and markets the repository 'Enabler' and the Enterprise Content Management product 'Contentwiz'. Contentwiz, a component of the Interstage product family, enables users to transparently access any data source inside the enterprise. Integrated services for versions management, configuration management, and relationship management provide the basis for efficient integration in existing business processes. The products of Foroso Communications, a specialized provider of Real-Time Enterprise Collaboration solutions, complement the products of FUJITSU EST in an ideal way. Foroso focuses on synchronous team collaboration. Typical applications are eMeetings and eTraining, utilizing a standard Internet browser as only technical requirement for cross-enterprise collaboration.

„FUJITSU EST convinced us with mature products that can be easily extended and integrated with existing IT landscapes“, comments Franz Buchenberger, President and CEO of Foroso Communications. „Through this partnership, our customers can benefit from the specific strengths of both products.“

"The strengths of FUJITSU EST are in Enterprise Content Management, covering all asynchronous requirements of typical eBusiness applications", states Dr. Günter Merbeth, CEO of FUJITSU EST. „Foroso completes that

with all synchronous capabilities. Both aspects grow together quickly. Thus, this cooperation brings big advantages for our joint customers.”

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Foroso Communication – Real-Time Enterprise Collaboration Technologies

Foroso Communications is a leading vendor of Real-Time Enterprise Collaboration Technologies. Foroso supports customers to be more efficient and cost effective by conducting many business activities with digital processes. This includes training, meetings and various communication tasks. Foroso's products help to reduce travel and communication cost and empower employees to collaborate faster and with higher quality.

FUJITSU Enabling Software Technology GmbH (FUJITSU EST)

FUJITSU EST was founded on July 1, 2002 as part of the Fujitsu Software Group and is responsible for developing and marketing "Interstage" products. In addition to enterprise content, knowledge and document management software, FUJITSU EST markets the "Enabler" repository, a solution for the efficient management of corporate information. Enabler forms the ideal basis for Fujitsu's "Contentwiz" and "Portalworks" products. EST fortifies Fujitsu Software Group's presence in Europe. For further information, please visit the following Web sites: <http://www.est.fujitsu.com/> and www.interstage.com.

FUJITSU Limited

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